

STRATEGIC PROCESSING THE MIND SET!

CONCRETE

What's going on in your world?

WHAT IF?

Let them teach techniques

25%

Self Discovery

Interaction

Educate & Present

ACTIVE
EXPERIMENTATION
JUST DO IT!

4

1

3

2

EXPERIENCE

WHY (WHY NOT)?

Words, Reasons & Relevance

35%

Discussion

Interaction

Motivate & Witness

REFLECTIVE
INTERACTION
JUST LOOK AT IT!

HOW DOES IT WORK?

Let them do it

18%

Coaching

Coaching & Facilitating

People Reacting

WHAT (ABOUT IT)?

Give them more interaction

22%

Information

Teaching

Listening, Taking Notes

ABSTRACT CONCEPTS

What's going on in your world?